

INNOVATE. INVEST. INSPIRE.



Investors' Circle has set itself apart from other angel networks by solely pursuing investments in socially and environmentally responsible companies. But beyond our social mission, IC investments have also resulted in more exits than a typical angel network.

% OF INVESTMENTS RESULTING IN AN EXIT:

18%	IC*
5.90%	Other angel groups**
15%	Venture Capital

*Includes all exits, both positive and negative

**<http://smallbiztrends.com/2009/02/exit-rate-of-angel-group-backed-companies.html>

COMPANY	IC \$ IN	YEAR	IC SECTOR
IPOS			
Orion Energy Systems	\$7,000,000	2004	Energy & Environment
Evergreen Solar	\$3,350,000	1996	Energy & Environment
Planet Health Care	\$100,000	1998	Miscellaneous
Enssolutions	\$500,000	2007	Energy & Environment
Protonex	\$1,750,000	2002	Energy & Environment
Cyanotech Corporation	\$500,000	1993	Health & Wellness
Lightpath Technologies	\$970,000	1992	Energy & Environment
Sonic Innovations	\$2,009,143	1993	Health & Wellness
Lipton Corporate Child Care	\$710,000	1996	Education & Media
IMSATT Corporation (University On-Line)	\$850,000	1995	Education & Media
Shaman Pharmateuicals	\$20,000	1998	Health & Wellness
Sabratek	\$25,000	1993	Health & Wellness
Medarex	\$30,000	1993	Health & Wellness
M&A SAMPLE			
Honest Tea	\$55,500	2000	Sustainable Consumer Products
Niman Ranch	\$800,000	2000	Sustainable Consumer Products
Energia Global-Enel Latin America	\$1,350,000	1992	Energy & Environment
Green Order	\$150,000	2001	Energy & Environment
Ocean Renewable Power	\$500,000	2007	Energy & Environment
Larex, Inc.	\$125,000	1995	Health & Wellness
Quitnet	\$100,000	2001	Health & Wellness
Seeds of Change	\$725,000	1993	Sustainable Consumer Products
Healthshop.com	\$5,000,000	1997	Health & Wellness
Mosaic Technologies, Inc.	\$435,000	1996	Health & Wellness
Fran's Healthy Helpings	\$2,895,000	1997	Sustainable Consumer Products
Explore Technologies	\$50,000	1995	Education & Media
Earth's Best	\$1,375,000	1994	Sustainable Consumer Products
Highland Energy	\$570,000	1993	Energy & Environment
IVT Systems	\$20,000	1995	Miscellaneous
EM Power	\$380,000	1999	Energy & Environment
Women's Capital Corporation	\$125,000	1999	Miscellaneous
Novus Packaging Corporation	\$247,500	1998	Energy & Environment
JurisMonitor, Inc.	\$475,000	1993	Community & International Development

INNOVATE. INVEST. INSPIRE.



INVESTORS' CIRCLE COMPANIES 1992-2009

ENERGY & ENVIRONMENT

Big City Forest	EcoEnterprises	Green Order	Novus Packaging Corporation
Biocorp, Inc.	EcoTimber, International	Green Village	Ocean Renewable Energy Company
Biomass Energy & Carbon	EM Power	Highland Energy	Orion Energy Systems
BioRegen Systems	Energia Global	Hydrocore	Plaza Street Partners
Brazilian Eco Park	EnSSo Corporation	Hydroprocessing	Protonex
Bright Planet	Entac Emulsions	Larex, Inc.	Re-energy
Brush Dance	Environmental Allies	Liberty Environmental Partners	Renewable Choice Energy
Cardinal Resources	Environmental Home Center	lumenergi	Room Temperatures Superconductors
Common Ground Recycling	Evergreen Solar	Lyme Timber	Seahorse Power
Conservation Tourism	Expansion Capital Partners	Lynx Motion Technology Corp.	Sino American Development
Cooler	Explore Technologies	Monitoring Technology Corp	Terracycle
Cycleclean	Fresh Creek Tech	Montana Renewables	The Bean (Clean Living Home)
Deja Shoe	General Compression	(Now Rivertop Renewables)	Verdant Power
Demeter Technologies	Global Resource Options-"groSolar"	Navsys Corporation	

SUSTAINABLE CONSUMER PRODUCTS

Adina World Beat	Grainpro, Inc.	Natural Pasta Company	Seller's Market
AgraQuest	Greenmont Capital Partners	New Day Farms	Small Potatoes Urban Delivery (SPUD)
AquaFuture, Inc.	Guayaki Sustainable Rainforest Products, Inc	Niman Ranch	Take The Lead, Inc.
AquaPharm	Honest Tea	Numi Tea	Terravera
Bioshelters	IceStone	Organic To Go	The Organic Commodity Project
Coyuchi	Indigenous Designs	Predation, Inc.	Wholesome Harvest
Earth's Best	Just Desserts	Pura Vida	Wild Sage Foods
Equal Exchange	Lightfull Foods	Quality of Life Products	Wildlife Works
Farmers Diner	Lotus Foods	Rustic Crust	
Finger Lakes Aquaculture, LLC	Marrone Organic Innovations, Inc.	Sambazon	
Fran's Healthy Helpings	(Now Marrone Bio Innovations)	Seeds of Change	

HEALTH & WELLNESS

APEX medical	Guardian Angel Holdings	Origin Biomed	Secure Technologies
BioResources	Healthshop.com	Pangea (Inovise) Medical, Inc.	Shaman Pharmateuicals
BioSeparations Inc.	HFG Expansion Fund	Paradigm Biosciences, Inc.	Sonic Innovations
Capstone Ventures	Lifesource	PaxVax	TelaDoc
Clinical Care Connexions	LightTouch Medical	Pinpoint	Voxiva
Combinent BioMedical Systems	Lightpath Technologies	Planet Health Care, Inc.	VuComp
Cyanotech Corporation	Medarex	QuitNet	White River
Fossa Industries	Mosaic Technologies, Inc.	Sabratek	

EDUCATION & MEDIA

21st Century Learning Corp	Chelsea Green Publishing Co.	InFocus Publications, Inc.	TeachFirst
A+America, Inc.	Designs for Education	Kurzweil	The War Tapes
A-Ha! interactive, Inc.	Dragonfly Media	Lipton Corporate Child Care	Thunder River Pictures
Air America Radio	EatingWell	New World Cultures	United Home Technologies
Berrett-Koehler Publishers	E-Play	Oxford Analytica	University Access
Between Productions	IdealsWork	Process Technologies	Wild Planet Toys
Business Ethics	IMSATT Corporation (University On-Line)	Scholar Centric	Word Origin
Campus Tech	Independent Means, Inc.	Star Farm Productions	

COMMUNITY & INTERNATIONAL DEVELOPMENT

Amakhaya International, Inc.	CircleLending (DBA Virgin Money)	National Fastpitch Assn.	SJF II
Anderson Creek Orchard	CitySoft	One Island	Sun and Earth
Better World Telecom	JurisMonitor, Inc.	Parker Guitar	United Villages
Calvert Social Venture Partners	Kidstar	Peacekeeper Cause-metics	Utah Ventures II, LP
Capital Access	Little Souls	Precision Farming Enterprises	World @ Play
China Biz News	MicroBanx	Recreation World Inc.	

For more information: INVESTORSCIRCLE.NET | 415.255.6844